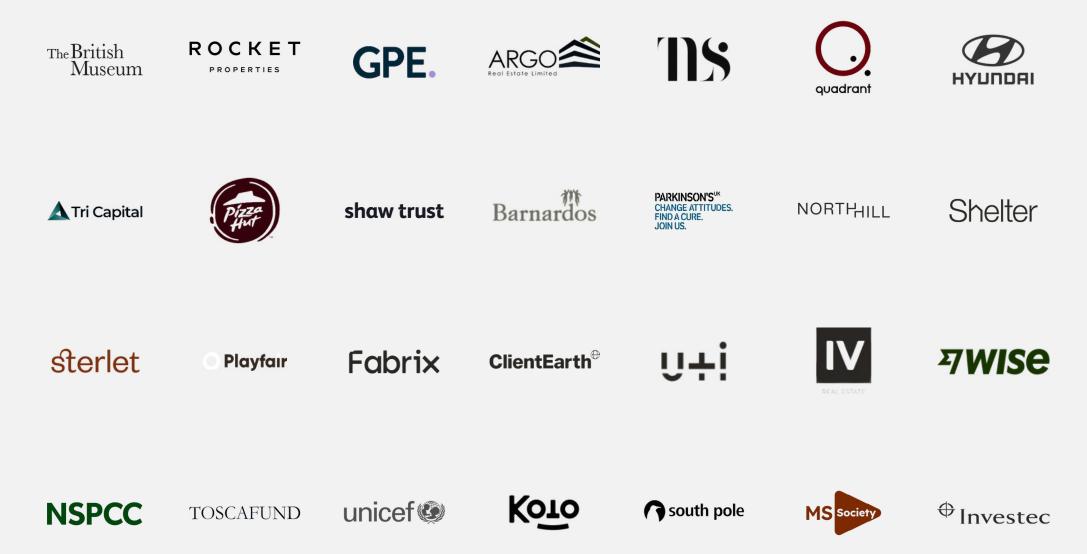
ТЛР

Welcome to TSP

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INTRODUCTION

What is TSP?

We have always approached real estate with a different philosophy. TSP is not simply a property management company, but a platform designed to deliver property outcomes that we all want.

What began as a way to improve outcomes for both Landlord & Tenant at a property in Shoreditch, now powers millions of square feet of real estate across the United Kingdom. From well-known corporate brands to charities and museums, owners trust TSP because they recognise the opportunity that comes with innovation and the future of real estate.

Join us today and benefit from our mission of keeping your property <u>fuller for longer, with higher rents and</u> <u>delighted tenants.</u>





Our mission is to keep your property fuller for longer.



INTRODUCTION

A bit about us.

- Founded in 2009 as 'Third Sector Property' (TSP)
- Over 40 clients across the UK, with 3m+ Sq Ft AUM
- Independently owned
- 40% of our team has been at TSP for over 10 years,
 30% over 5 years
- The first property management company to become a B Corp in the United Kingdom
- Experts in property, pride in work. <u>See our awards</u> <u>and accreditations.</u>

Our Clients

OUR CLIENTS

Who is TSP for?

TSP is for any property owner that understands that success in real estate comes from driving loyalty and trust from their tenants, and that this is created through strategic property management.

Our capabilities apply across asset classes and nationwide. Our speciality is office real estate where we apply our <u>Core to Floor®</u> management platform.

Larger Corporates love TSP for our ability to innovate and differentiate their real estate offering from their industry peers.

Independent Landlords love TSP because of the focus we give them compared to larger companies who only focus on their biggest clients.

WE'RE TRUSTED BY









OUR CLIENTS

What do our clients say?

TSP significantly reduced our operating overheads, making a major contribution to our restructuring. They are a pleasure to work with.

Dean Holloway Director of Estates The Open University TSP has been invaluable in implementing our strategy to maximise value from our estate. We can rely on TSP to deliver as they always go above and beyond to support us.

Preenal Gondhea Senior Asset Manager Tri Capital The TSP team have enabled us to foster relationships with tenants whilst not having to get involved in the minutiae of the management side, ensuring a good service for our tenants without significant impacts on our time resource.

Will Kumar Partner Sterlet

OUR CLIENTS

Why people choose TSP?

"The approach that TSP take to property management and their brand feels a lot more modern and fresh than a traditional managing agent, with a young and eager team willing to help and engage."

Will Kumar, Partner, Sterlet



Our Capability

WELCOME TO TSP | TSP CAPABILITIE

OUR CAPABILITY

TSP is designed to give you a vertically integrated service that enables a consistent and market-leading offering.



CORE TO FLOOR®

Our comprehensive office management service. Incorporating hospitality, community & flex space.

MANAGED SPACE

A customised office solution where tenants can tailor the space to their needs.

CLASSIC MANAGING AGENCY

Your traditional managing agent, ensuring seamless property management while adapting to modern tenant needs.

INVESTMENT SERVICES

ASSET MANAGEMENT

and tailored solutions.

We maximise the value of your

property through strategic oversight, efficient operations

We provide expert guidance on property acquisitions, disposals, and portfolio strategies, ensuring optimal returns and sustainable growth for your assets.

PROFESSIONAL SERVICES

We deliver professional services through expert guidance and personalised support across all aspects of property and community management.

OUR CAPABILITY

Core to Floor®

In a world where leases are getting shorter, Core to Floor® combines the best of traditional and flex strategies to give you a property that stays fuller for longer.

Managing Agency

- + Rent collection
- + Service charge reconciliation
- + Facilities management
- + Health & safety

Managed Space

- + Fully managed solutions
- + Streamlined tenant support
- + Proactive problem-solving
- + Creating spaces to thrive

Front of House

- + Professional staff service
- + Welcoming experiences
- + Queries, bookings & visitor management
- + Polished first impression

Room Service

- + Flexible and personalised add-ons
- + On-demand solutions
- + Giving tenants convenience and choice
- + Bespoke solutions designed to enhance

Community Management

- + Building vibrant communities
- + Curating events and activities
- + Fostering tenant and landlord relationships
- + Increasing tenant retention

Marketing & Comms

- + Effective tenant communication
- + Digital and print materials
- + Enhanced brand presence
- + Strategic campaigns and events

Moving to TSP

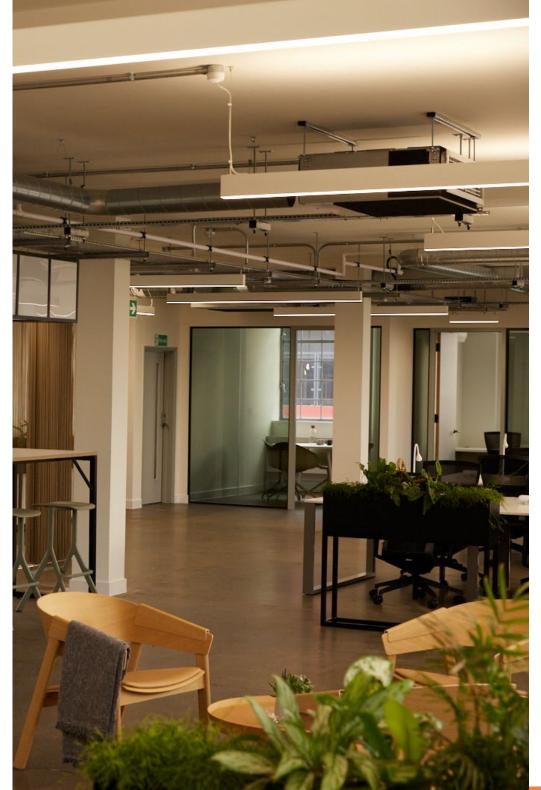
WELCOME TO TSP | MOVING TO TSP

MOVING TO TSP

A step forward

TSP is for any property owner that understands that success in real estate comes from driving loyalty and trust from their tenants, and that this is created through strategic property management.

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MOVING TO TSP

Join our growing community of real estate innovators and change makers

TSP is transforming how real estate is operated and managed — in partnership with our community of owners, asset managers and suppliers.

Resources

We bring together our community and share ideas all year round:



Business breakfasts & roundtables



Summer drinks



Unique research & guides



Blogs, industry updates & more



TSP newsletters



Client success stories

We want what you want

Outcomes	Expectations
Full occupancy	 Insightful & timely reporting
Growing rents	Prompt response times
 Hospitality-led service 	Ownership mentality
Competitive service charges	Cost consciousness
 Thriving tenant communities 	 Transparency & integrity

Innovation

• Sustainable building performance

JOIN THE INDUSTRY INNOVATORS

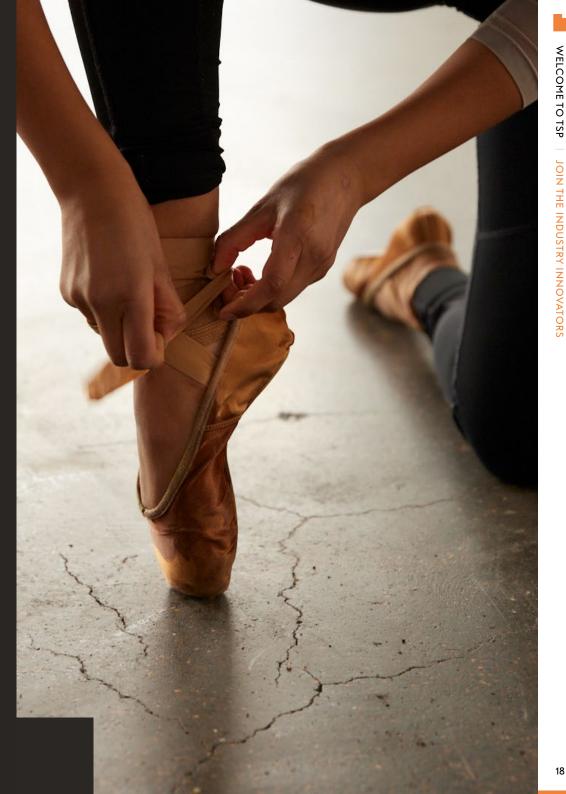
Next steps

Like what you've seen? We'd love to talk.

To book a call, simply select a convenient time and date that works for you.

We'll ask you about your goals and challenges. Feel free to ask us anything in return. There's no commitment.

Book a discovery call





LET'S STAY IN TOUCH



